

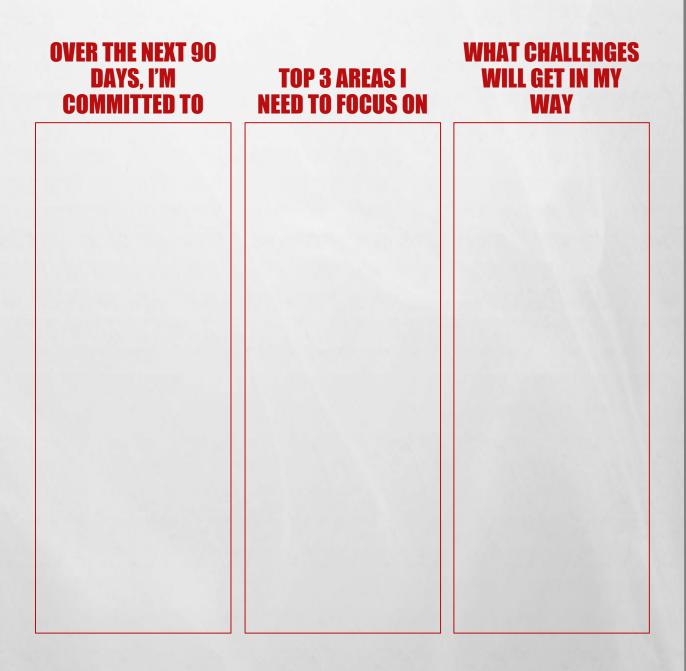
AGENT BUSINESS PLAN

COMPLETED BY



1 g

COMMITMENTS/VISION





90 DAY GOALS

NUMBER OF CLOSED TRANSACTIONS	
MONEY EARNED	
NEW LISTINGS	
LISTING/BUYER APPOINTMENTS	1
CONTACTS MADE	
HOURS PROSPECTING	
DAYS WORKED	

90 DAY ACTION PLAN

DAILY

Prospecting Time

Contacts Needed

Appointments Set

Listings Taken

WEEKLY

Prospecting Time

Contacts Needed

Appointments Set

Listings Taken

MONTHLY

Prospecting Time

Contacts Needed

Appointments Set

Listings Taken

Let's Put A Plan In Place To Build Your Business!

LEAD GENERATION PLAN

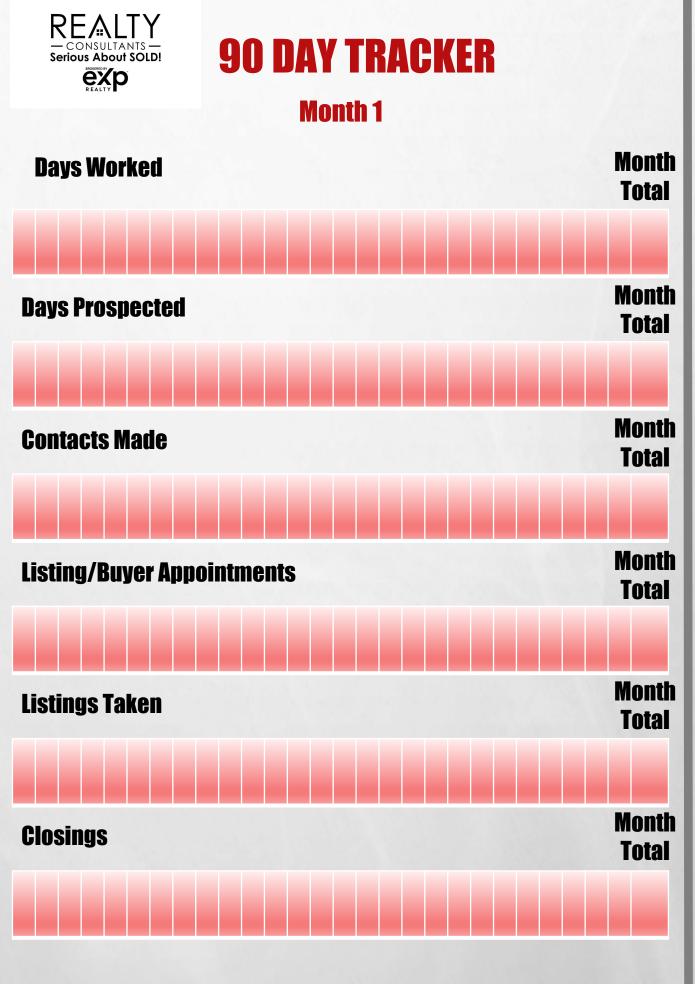
What 3-5 Lead Sources Will I Focus On? 1. 2. 3. 4. 5.







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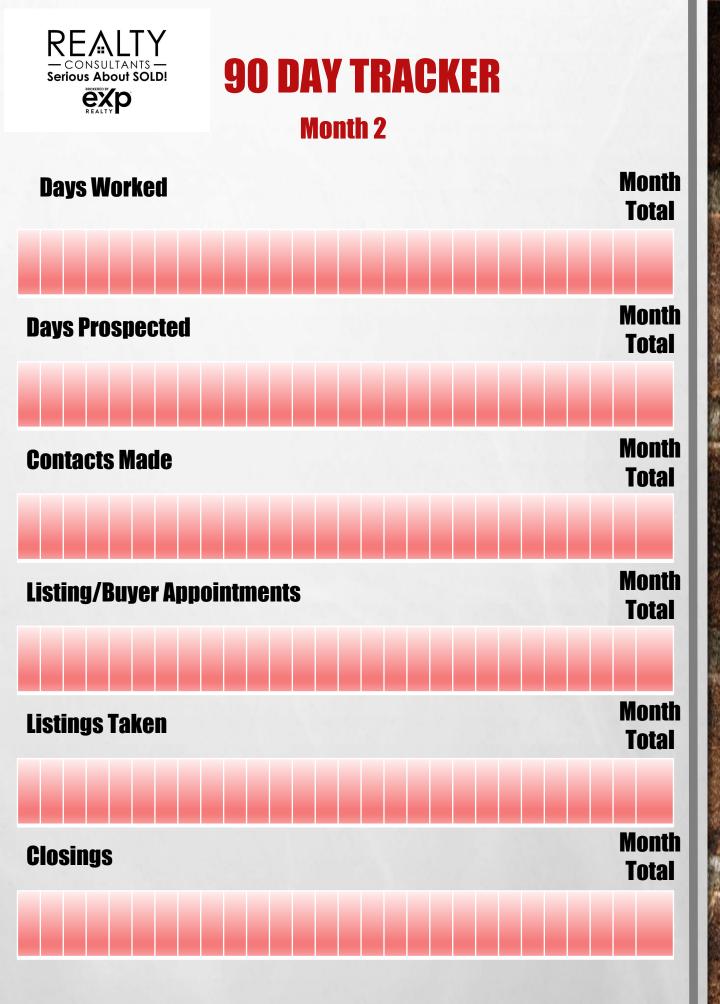


TOTALS:

13

Days Worked _____ Days Prospected _____ Contacts Made _____

Listing/Buyer Appointments Listings Taken _____ Closings _____

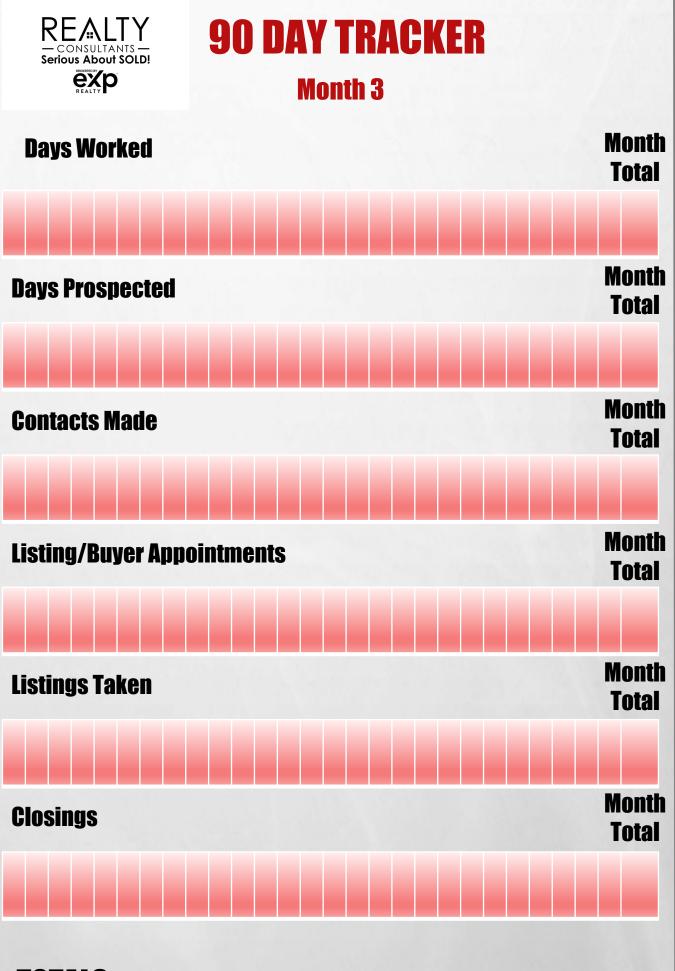


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Days Worked _____ Days Prospected _____ Contacts Made _____

Listing/Buyer Appointments Listings Taken _____ Closings _____



REALTY 90 DAY REVIEW

	Goal	Actual
Number of Closed Transactions		
Money Earned		
New Listings		
Listing Buyer Appointments		
Contacts Made		
Hours Prospecting		
Days Worked		

Did you Achieve Your 90 Day Goals?





Not Quite

Why/Why Not? (What was your biggest challenge or success)

What do you need to change in order to achieve your goals over the next 90 days? How can we help?

What are your biggest learnings from the past 90 days?

